Appendix 1

Distribution of Switching Points

Note: Each axis indicates the switching point for each series. The coordinate indicates the switching points of the three series. NS indicates that no switching occurred. For example, the coordinate of blue ball (NS, NS, NS) consists of people who never switched from lottery A to lottery B and thereby always chose safest option in all three series. The size of a ball describes the frequency of people choosing that combination of coordinate. Again, the blue ball indicates the 5.72% of sample that chose to never switch during all three series.